



Investor Call

Date: March 31, 2022



Agenda

Q1 2022 REVIEW

- Key Updates
- Hiring & Personnel
- Conferences & Events
- New Partners
- Financials

PIPELINE

- New clients, contracts, and grants
- Current overview

MOVING FORWARD

- Q2 2022 plans
- New web portal
- Committees

DISCUSSION

Key Updates

Overall B Impact Score

Based on the B Impact assessment, Disaster Tech earned an overall score of 95.3. The median score for ordinary businesses who complete the assessment is currently 50.9.



- 95.3 Overall B Impact Score
- 80 Qualifies for B Corp Certification
- 50.9 Median Score for Ordinary Businesses

Certified



Corporation

B Corp Certification is a designation that a business is meeting high standards of verified performance, accountability, and transparency on factors from employee benefits and charitable giving to supply chain practices and input materials.

Disaster Technologies Inc.

2.0 Logo: RGB Variants

#0099FF
#333333
#000000



Northview Weather Acquisition

NEW WEATHER TECH AND EXPERTISE ADDED!

Jay Shafer, founder of Northview and now Chief Scientist at DT, is passionate about getting the forecast right and creating powerful information to build resilience to extreme weather.

This acquisition brings resourceful technologists intent on helping weather-sensitive industries discover the value of the future.

DT now owns the patented technology that reveals new information with powerful insights to help prepare for snow, ice, and wind storms and other adverse weather conditions.

DT will onboard over \$150,000 in new revenues from VEC, Velco, and Green Mountain Power, all electric utilities.

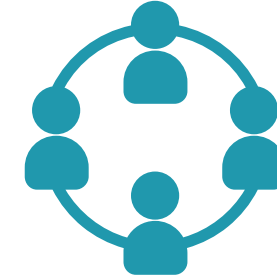


Company Values



People First

Our valued and cared for workforce is the key to our success and growth. We are a passionate, yet humble team that wants to make a difference and exceed expectations.



Community Commitment

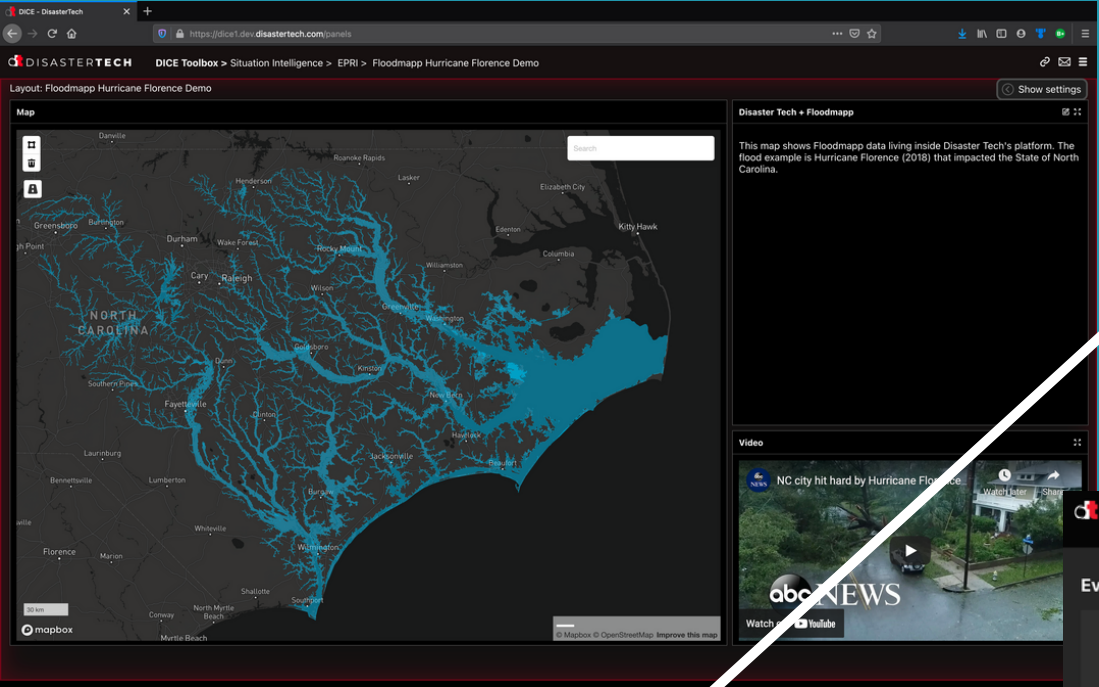
We are a public benefit company focused on protecting the environment, building more resilient communities, and fostering meaningful change through a diverse, equitable and inclusive workforce.



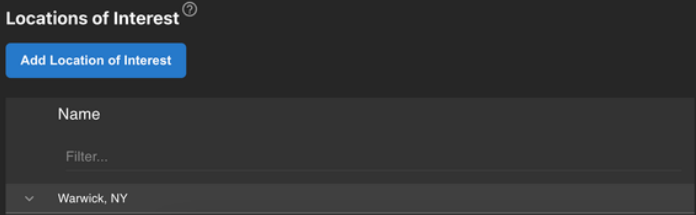
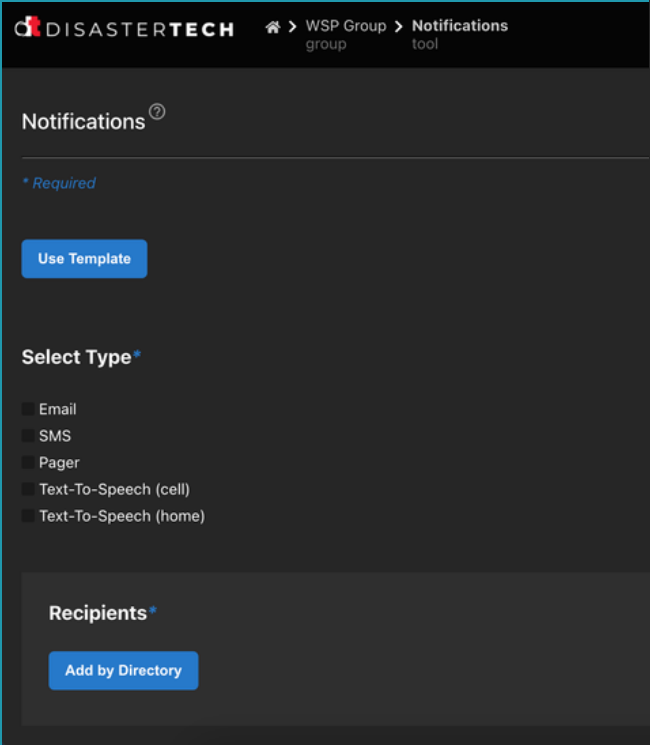
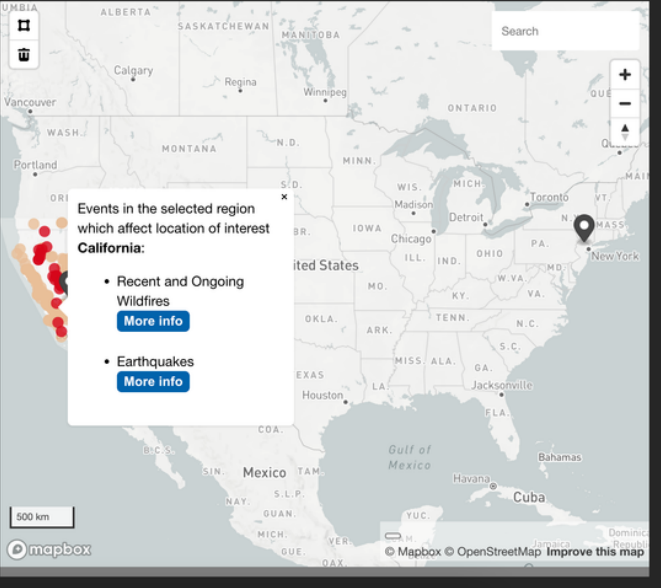
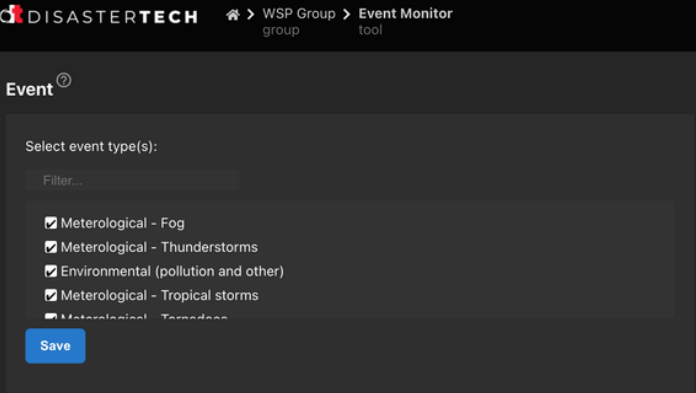
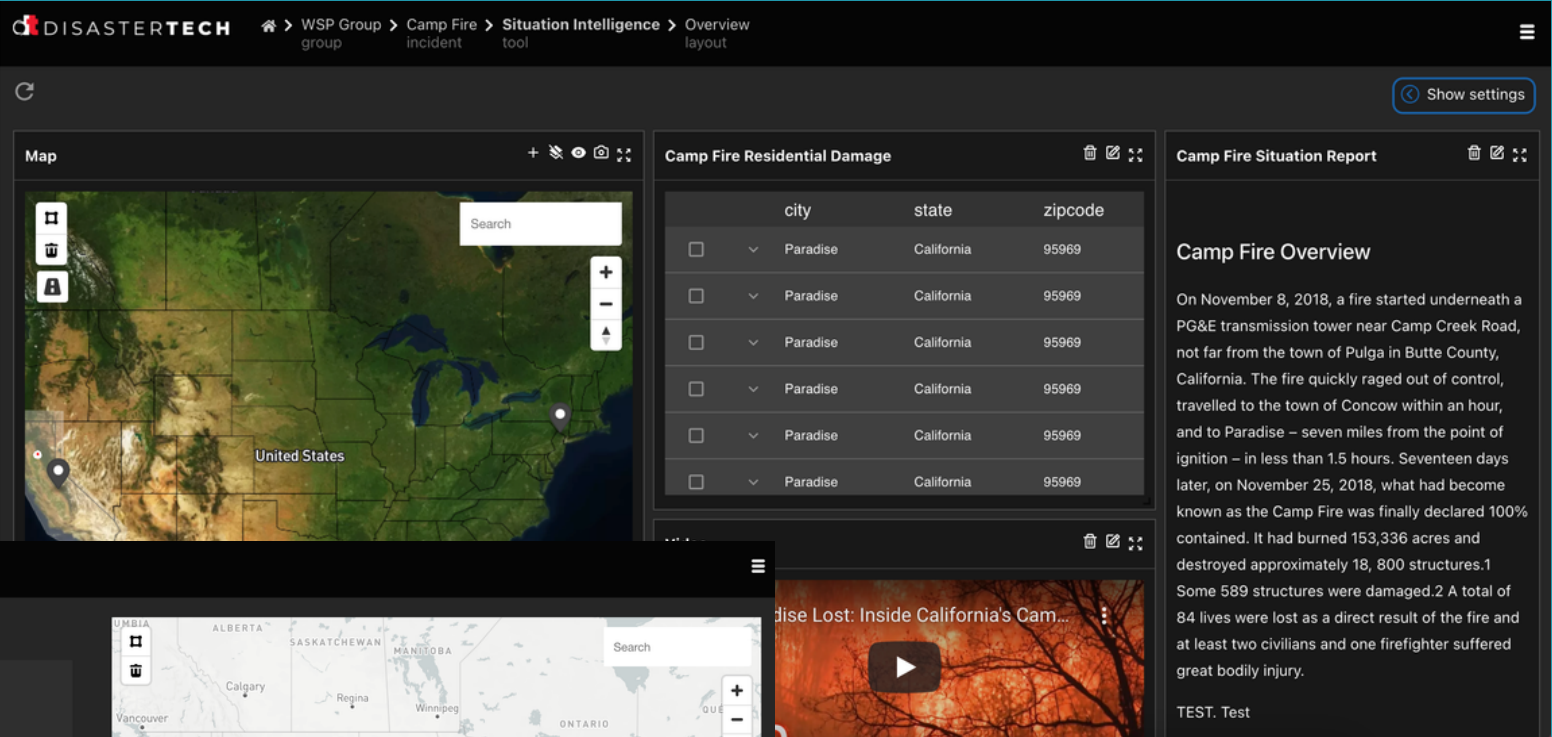
Intellectual Curiosity

We embrace a growth mindset to build a strong, innovative, and inspiring organization. We are a team of problem solvers that embraces challenges and develops enduring solutions

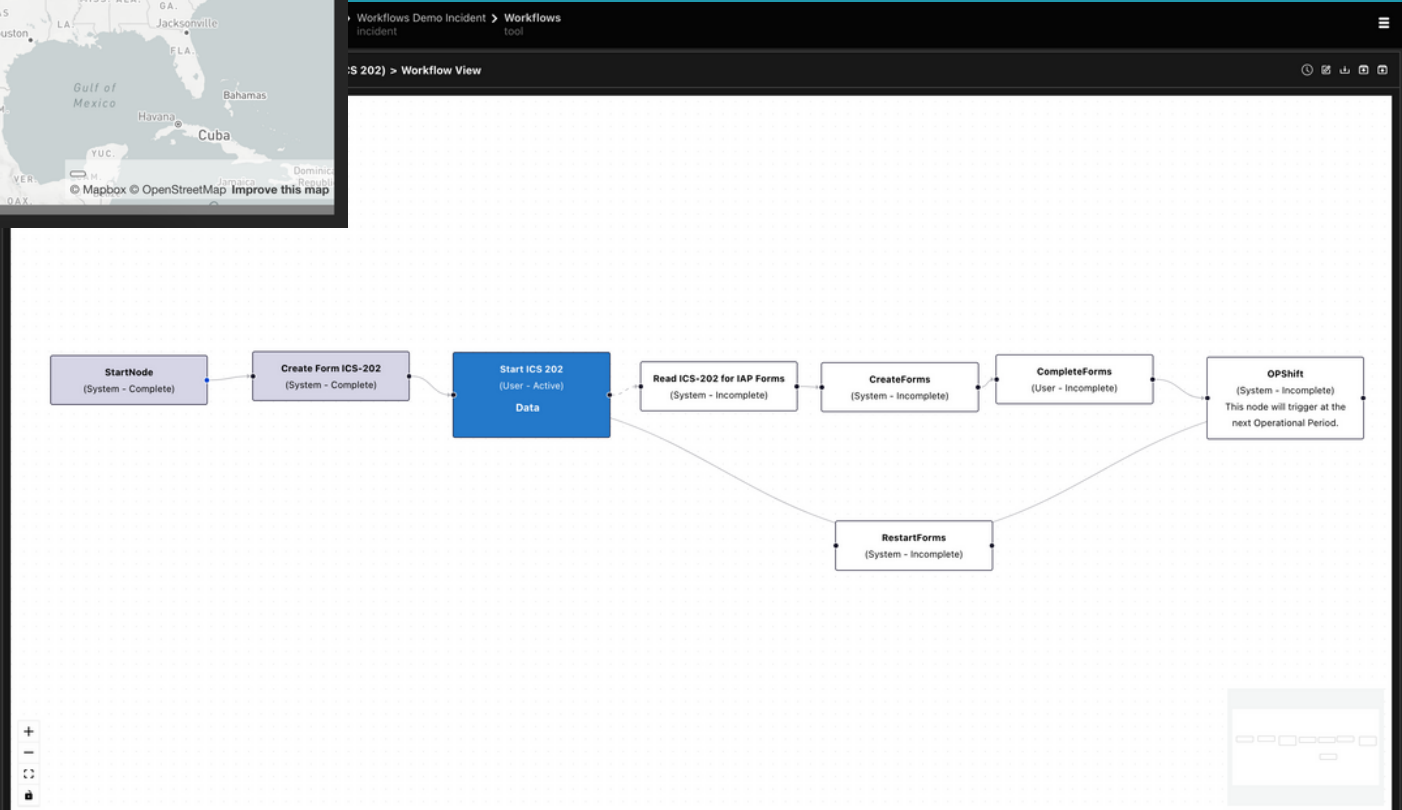
DICE 1.0



DICE 2.0



Compose View Log



Hiring- Operations



Renessa Denney,
Staff Assistant



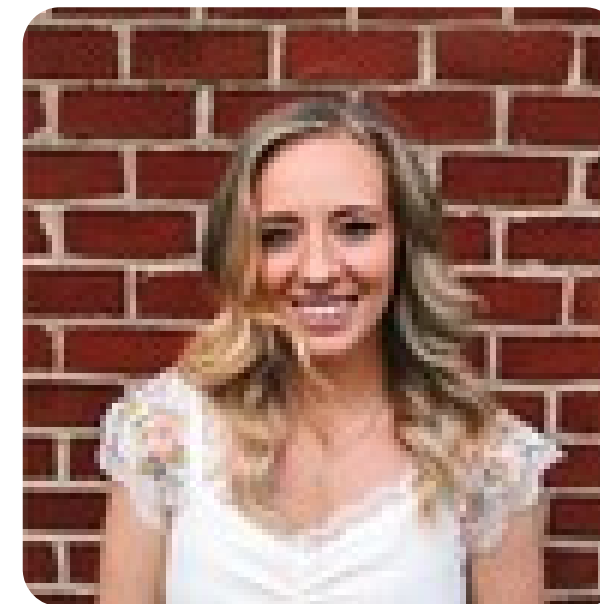
Dashia Yandell,
Proposal Manager



John Thuotte,
Salesman

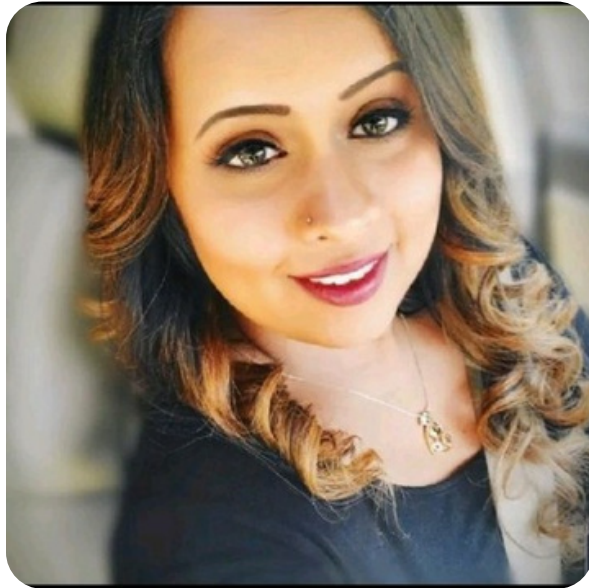


Brandon Newton,
Director of Federal
Programs



Jaclyn Silvestri,
Marketing & Media
Manager

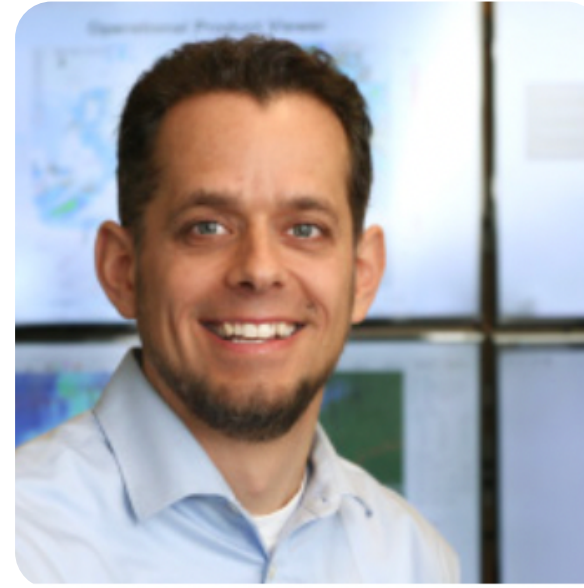
Hiring- Engineering



Dr. Madiha Jafri,
Chief Technology
Officer



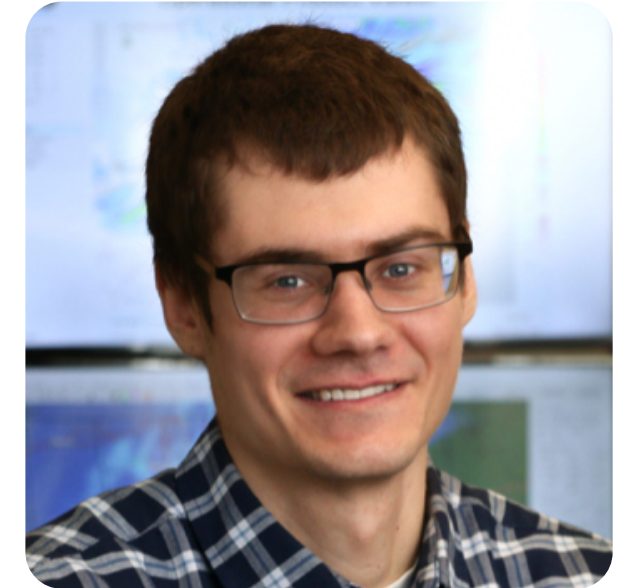
Nella Juma,
Technical Product
Manager



Jason Schaffer,
Chief Science Officer



Mark Elher,
Software Engineer



Kevin Cronin,
Software Engineer



Front End Engineer



Front End Engineer



DevOps Engineer



QA/QC Engineer



2022

Conferences



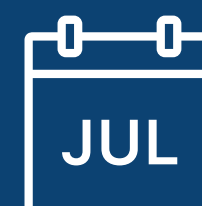
UNT Disaster PRMR
RegTech22 Data Summit
2022 UAS BVLOS And AAM System
Safety & Performance Conference
WISER IUCRC
NEMA Mid-Year



Clean Waterways
National Hurricane Conference
Climate Change and Future of Work Conf -
Catholic University of America



Governor's Hurricane Conference - TBD
Distributech



Natural Hazards Center Workshop & Mtg - TBD
National Homeland Security Conference



Clean Pacific



T&D World Conference



Annual NEMA
Clean Gulf
IAEM

New Partners

NJ RESOURCES

A specialized consulting company dedicated to customized planning, training, and exercise services and response tools.

VISUAL AWARENESS TECHNOLOGIES & CONSULTING

VATC is a government contractor providing mission readiness and military exercise planning

WSP

A multinational engineering and design firm providing management and consultancy services to the built and natural environment.

LSN

Provides specialized services in government procurement, contracts, advocacy, and legislative and regulatory affairs at the local, state and national levels.

AMENTUM

A global technical and engineering services partner supporting defense, security, intelligence, energy, and environment.



Engagement with Senior Leaders



JANUARY

US Conference of Mayors
Democratic Governors Association
Republican Governors Association

FEBRUARY

Mayor Dan Gelber, Miami Beach
Mayor Michael B. Hancock, Denver



MARCH

Governor DeSantis, FL
Conference of Mayors Leadership Meeting
Mayor Eric Adams, NYC
Mayor Lori Lightfoot, Chicago
Governor Abbott, TX
Governor Pedro Pierluisi, Puerto Rico

Financials

Outstanding Obligations to March 2023 (Payroll, CapEx, OpEx)	\$2,757,979.50
Remaining Cash on Hand	\$1,659,383.09
Pre Seed III (Outstanding)	\$800,000.00
Revenue Committed	\$1,229,958.00
All Cash	\$3,689,341.09
Surplus	\$931,361.59
Runway	16 months

Clients & Contracts

VERMONT ELECTRIC

Michael Colanti and Jessica Decker hold weekly meetings for feedback and platform updates.

INDIANA UNIVERSITY/TATRC

Lee dePalo serves as a senior advisor to the Crisis Technologies Innovation Lab, with whom we have submitted two STTRs. The team recently, started to train IU students on the DICE Platform and is working with the lab and FEMA Region VIII on a true cost of wildfires project.

ARMY AI2FP PHASE 1: PSIF-ICS

The project is being led by Brandon Newton and kicked off March 1.

AIR FORCE STTR PHASE 1

Lee dePalo is working with Florida A&M University on a decision support system for strategic-level planning of humanitarian assistance operations. The final technical report is due 15 May.

BP

We have begun contract negotiations with British Petroleum.

VELCO

Velco became a client with the Northview acquisition.

GREEN MOUNTAIN POWER

Green Mountain Power became a client with the Northview acquisition.



Deal Name	Amount	Close Date	Deal Stage
Tokio-Marine		2023-01-31 12:22	Discovery
FEMA Exercise Design Control and Evaluation Support - Cadmus	1000000	2022-12-30 09:56	Proposal Capture Planning
Oregon Office of Emergency Management Deal 1	0	2022-10-28 08:49	Discovery
Part 2 - Army AI for Force Protection & Emergency Management - Vince Deal	1800000	2022-10-03 09:54	Proposal Capture Planning
Phase III FAMU STTR	1200000	2022-09-30 09:48	Proposal Capture Planning
FEMA Crisis Mgmt. System - RFI #2	5000000	2022-09-30 07:48	RFI Submitted
BIRD LHS	1000000	2022-08-31 09:09	Proposal Capture Planning
South Carolina	1500000	2022-06-01 16:53	Discovery
NYC Emergency Management	5000000	2022-06-01 09:30	Discovery
CINCINNATI INSURANCE COMPANIES - New Deal	0	2022-05-31 12:14	Discovery
FIMA Cloud Development Service OpenHazarus	35000000	2022-05-27 07:42	RFI Submitted
ConocoPhillips - New Deal	0	2022-05-23 15:25	Kickoff/Demo Meeting Scheduled
BP Deal 1- Table Top Exercise	10000	2022-04-04 11:02	Decision Maker Bought-In
Port of San Diego - New Deal 1	9400	2022-03-31 10:06	Contract Sent
CISA Exercise Support - HSEEP RFI	0	2022-03-31 09:27	RFI Capture Planning
DHS S&T LRBA – IoT for Community and Infrastructure Resiliency	1000000	2022-03-31 09:03	Proposal Capture Planning
County of Fairfax_RFI 2000003490	30000	2022-03-15 16:06	RFI Capture Planning
AF221-DCS01 Direct to Phase II Open topic SBIR	1250000	2022-03-10 08:34	Proposal Submitted
N221-001 Digital Engineering Civilian Behavior SBIR	250000	2022-03-10 08:32	Proposal Submitted
OSD22A-002 Environmental Security Risk Forecasting- STTR	100000	2022-03-10 08:29	Proposal Submitted
Morgan County, IN		2022-02-28 09:51	Discovery
21.3 OSD21C-006 STTR Public Observatory for Integrated Population Migration Data and Modeling	100000	2022-02-28 07:44	Proposal Submitted
City of Pickering - New Deal	30000	2022-02-25 12:04	Follow-up/Negotiations
Hub International - New Deal	0	2022-02-25 11:12	Discovery
City of Seattle - Deal 1	0	2022-02-01 11:14	Discovery
PGE		2022-01-31 12:51	Discovery
Lloyds of London		2022-01-31 12:49	Discovery
CTI Energy		2022-01-31 12:48	Discovery
Comcast		2022-01-31 12:47	Discovery
San Diego Gas and Electric		2022-01-31 12:45	Discovery
Zurich		2022-01-31 12:44	Discovery
Duke Energy		2022-01-31 12:35	Discovery
Walmart		2022-01-31 12:34	Discovery
World Hope Renewal		2022-01-31 12:31	Discovery
Rand Corp	0	2022-01-31 12:19	Discovery
City of Anaheim, CA	0	2022-01-31 09:51	Discovery
Broward County Deal 1	0	2022-01-31 09:51	Discovery
Pure Insurance - Deal 1	10000	2022-01-28 10:06	Contract Sent
Attain - OPERATIONAL COLLABORATION SUPPORT SERVICES	20000	2022-01-10 07:54	Identification of Deal
Goldman Sachs - Deal 1		2021-09-30 08:25	Discovery

Q1 2022

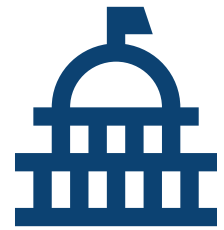
PIPELINE

Q2 Highlights

- Microsoft Missions
- Air Force SBIR
- Air Force STTR Phase 2
- Maximus CISA
- Pricing



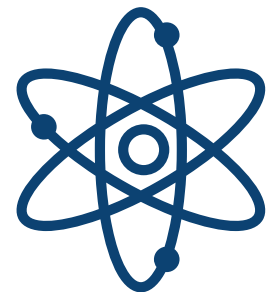
Committees



GOVERNANCE



OPERATOR



SCIENCE & TECH

TIDAL
BASIN

ENCY
SASTER
GEMENT

 **DISASTERTECH**

Decision science platform for
risk and resilience

- Plan and Exercise across Government and Industry
- Single Pane of Glass® for Data and Risk Intelligence
- Accelerates Evidence-based Decision Making

ONE PLATFORM TO PREPARE
disastertech.com



Inside Disaster Tech

The inside scoop on everything going on at Disaster Tech!

Website Portal
st0pDro9&roll(:))

DISASTERTECH

END OF PRESENTATION

Discussion